



Fortinet Named Leader of Worldwide Unified Threat Management Market for 20th Consecutive Quarter by Leading Market Research Firm

Fortinet Leads Market for 2010 and Continues Leadership in Enterprise UTM Segment

SUNNYVALE, CA -- (MARKET WIRE) -- 04/05/11 -- Fortinet® (NASDAQ: FTNT) -- a leading network security provider and the worldwide leader of unified threat management (UTM) solutions -- today announced that new IDC research data confirms that the company continues its streak of being the No. 1 vendor in worldwide UTM factory revenue for Q4 2010 and the Full Year 2010.

The company's position continues to be supported by adoption of Fortinet's FortiGate® network security appliances by enterprises, managed security service providers (MSSPs) and telecommunications carriers. This data marks the 20th consecutive quarter Fortinet has maintained its leadership position. The company also leads in overall enterprise UTM revenue. IDC identifies the UTM market segment as the fastest growing segment of the broader network security market and expects UTM to represent approximately 30 percent of the network security appliance market by 2014.(i)

Data in the latest IDC Worldwide Quarterly Security Appliance Tracker, March 2011, indicated

- Fortinet is the overall leader in UTM factory revenue for all of Q4 2010
- Fortinet is the No. 1 vendor in two key enterprise price bands -- \$10K-\$24.9K and \$50K-\$99.9K -- for both factory revenue and units shipped
- Fortinet is the overall leader in UTM factory revenue for the United States, Western Europe, Asia Pacific, Japan and Rest of World (ROW)

"More and more enterprises are increasingly opting for integrated security, or UTM, appliances to solve their network and content security challenges and reduce management complexity," said Ken Xie, founder, president and CEO of Fortinet. "We continue to see UTM adoption across a wide range of markets and verticals, and we're pleased to see that IDC's data supports this quickly growing trend."

According to IDC, UTM security appliance products include multiple security features integrated into one device. To be included in this category, as opposed to other Threat Management appliance segments, UTM appliances must contain the ability to perform network firewalling, network intrusion detection and prevention, and gateway antivirus. All of the capabilities need not be utilized, but the functions must exist inherently in the appliance. In addition to the mandatory applications, UTM appliances may also host other security or networking features.

Delivered via its flagship family of FortiGate® security appliances, Fortinet provides a flexible platform that enables enterprises and service providers of all sizes to consolidate critical security technology and services to maximize network protection and reduce total cost of ownership. These ASIC-accelerated security appliances integrate UTM features, including antivirus, firewall, VPN, intrusion prevention, as well as many other security and networking functions, such as Web filtering, anti-spam, WAN optimization, and data leakage prevention (DLP). FortiGate systems are kept up to date by Fortinet's FortiGuard® Network, which provides regular updates that help ensure protection against the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, other unwanted network traffic -- around the clock and around the world. FortiGate appliances are complemented by an array of messaging, Web application firewall, database security, management and analysis systems and end-point security solutions.

For more information on Fortinet products, please visit: www.fortinet.com/products.

About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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(i) IDC, Worldwide Network Security 2010-2014 Forecast and 2009 Vendor Shares, Doc. 225381, Nov. 2010

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