



Leading Market Research Firm Ranks Fortinet No. 1 in Worldwide Unified Threat Management Revenue

Data Also Confirms Fortinet as Leader in Overall Enterprise UTM Subcategory

SUNNYVALE, CA, Sep 28, 2010 (MARKETWIRE via COMTEX News Network) -- Fortinet(R) (NASDAQ: FTNT) -- a leading network security provider and the worldwide leader of unified threat management (UTM) solutions -- today announced that new IDC research data confirms that the company has again ranked No. 1 in worldwide UTM factory revenue for Q2 2010, fueled by continued adoption of its FortiGate(R) network security appliances by enterprises of all sizes, as well as managed security service providers (MSSPs) and telecommunications carriers. This data marks the 18th consecutive quarter Fortinet has garnered this coveted position. The company also leads in overall enterprise UTM revenue. IDC identifies the UTM market segment as the fastest growing segment of the broader network security market and expects UTM to represent approximately 30 percent of the network security market by 2013.(1)

Data in the latest IDC Worldwide Quarterly Security Appliance Tracker, September 2010, indicated

- Fortinet is the overall leader in UTM factory revenue for all of Q2 2010
- Fortinet is the No. 1 vendor in two key enterprise price bands -- \$25K-\$49.9K and \$50K-\$99.9K for both factory revenue and units shipped
- Fortinet is the overall leader in UTM factory revenue for the United States, Western Europe, Asia Pacific, Japan and Rest of World (ROW)

"We continue to see large enterprises evolve their security infrastructures by deploying FortiGate multi-threat security appliances, thereby fueling increased enterprise UTM adoption," said Ken Xie, founder, president and CEO of Fortinet. "As evidenced by IDC's latest numbers, Fortinet maintains its position by continuing to grow its customer base globally across all industry segments -- from enterprise to MSSPs, teleco carriers to small and medium businesses."

According to IDC, UTM security appliance products include multiple security features integrated into one device. To be included in this category, as opposed to other Threat Management appliance segments, UTM appliances must contain the ability to perform network firewalling, network intrusion detection and prevention, and gateway antivirus. All of the capabilities need not be utilized, but the functions must exist inherently in the appliance. In addition to the mandatory applications, UTM appliances may also host other security or networking features.

Delivered via its flagship family of FortiGate(R) security appliances, Fortinet provides a flexible platform that enables enterprises and service providers of all sizes to consolidate critical security technology and services to maximize network protection and reduce total cost of ownership. These ASIC-accelerated security appliances integrate UTM features, including antivirus, firewall, VPN, intrusion prevention, as well as many other security and networking functions, such as Web filtering, anti-spam, WAN optimization, and data leakage prevention (DLP). All FortiGate systems are kept up to date by Fortinet's FortiGuard(R) Network, which provides regular updates that help ensure protection against the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, other unwanted network traffic -- around the clock and around the world. FortiGate appliances are complemented by an array of messaging, web application firewall, database security, management and analysis systems and end-point security solutions.

For more information on Fortinet products, please visit: www.fortinet.com/products.

About Fortinet (www.fortinet.com) Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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(1) IDC, Worldwide Network Security 2009-2013 Forecast and 2008 Vendor Shares, Doc. 220936, Dec. 2009

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