



## **Fortinet Named Company of the Year in Network Security Appliances for Second Consecutive Year at 2010 Everything Channel Annual Report Card Awards**

### **Company Also Captures Accolades for Product Innovation in Network Security Appliances and Partnership in Network Security Appliances**

SUNNYVALE, CA, Aug 25, 2010 (MARKETWIRE via COMTEX News Network) -- Fortinet(R) (NASDAQ: FTNT) -- a leading network security provider and a worldwide leader of unified threat management (UTM) solutions -- today announced that it has received three Everything Channel 2010 Annual Report Card (ARC) awards at the 25th annual ARC Awards ceremony held at the XChange '10 conference. Presented in Dallas, Texas, on August 24, the ARC Awards have recognized outstanding partner programs and superb vendor service for the past 25 years.

Fortinet was named Overall Winner in the Network Security Appliance category and picked up awards for Product Innovation and Partnership in Network Security Appliances. As a result of these awards, Everything Channel named Fortinet Company of the Year in Network Security Appliances. Fortinet was recognized for the strengths of its FortiGate(R) multi-threat security appliances as well as its award-winning FortiPartner(TM) Program. Fortinet's FortiPartner Program (FPP) is a global network of distributors and solution providers committed to providing world-class products, services and support to customers. Fortinet's market-leading products and partner programs connect partners to the resources needed to develop expertise, grow business, increase customer satisfaction and maximize profitability.

The ARC is a gauge of solution providers' level of satisfaction with their vendors from year to year. CRN's ARC has become the industry standard for recognizing outstanding partner programs in product and service categories, from storage to network servers to security management software to business-class IP services -- and more. ARC winners represent the top firms to look to for technology innovation and solutions in the digital economy.

"We're very proud of the strides that our partner program and overall channel strategy have made over the last couple of years," said Kendra Krause, vice president of channel sales for Fortinet. "The fact that we have taken Best Overall Network Security Appliance and Company of the Year in Network Security Appliances two years in a row is a testament to the strength of our program, as well as our partners themselves."

"For 25 years, we have asked solution providers to rate vendors on their channel commitment and excellence in providing superb service to identify the true leaders of the channel. Winning the CRN Annual Report Card is one of the most prestigious honors in the IT channel industry, and we congratulate Fortinet for making it to the list," said Kelley Damore, vice president, editorial director, Everything Channel.

Now in its 25th year, the ARC Awards recognize outstanding partner programs in 18 product and service categories, including desktop computers, servers, storage management, Internet application server software and networking hardware. Winners were selected by CRN's editorial team, based on the survey results of more than 3,700 systems integrators, IT consulting organizations, value-added resellers (VARs), solution providers and software developers.

For more information on the FortiPartner program, please visit <http://www.fortinet.com/partners/>

About Everything Channel Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a UBM company. To learn more about Everything Channel, visit us at <http://www.everythingchannel.com>.

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About Fortinet ([www.fortinet.com](http://www.fortinet.com)) Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and a

market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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Media Contact:

Rick Popko

Fortinet, Inc.

+1-408-486-7853

[rpopko@fortinet.com](mailto:rpopko@fortinet.com)

SOURCE: Fortinet

<mailto:rpopko@fortinet.com>

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