



Fortinet Named 2010 Best Channel Vendor by Business Solutions Magazine

Fortinet Recognized for Superior Channel Commitment in the Security Category

SUNNYVALE, CA, Jan 05, 2010 (MARKETWIRE via COMTEX News Network) -- Fortinet(R) (NASDAQ: FTNT) -- a leading network security provider and worldwide leader of unified threat management (UTM) solutions -- today announced that it has been recognized by Business Solutions magazine as a Best Channel Vendor for 2010 in the Security category. Through an exhaustive survey given to more than 1,300 VARs and totaling 12,000+ votes, Fortinet ranked at the top of the Security category for its strong product innovation, comprehensive channel program and overall working relationship with channel partners.

"Fortinet certainly earned its spot on this year's Business Solutions magazine Best Channel Vendors list," said Sue Bresee, publisher of Business Solutions magazine. "Fortinet rated exceptionally well overall in the Security category, but particularly high in Product Features and Product Innovation. Our survey results clearly show that Fortinet has many satisfied resellers."

"Our partners continue to play such a pivotal role in our business and we remain committed to our focus on the channel in the coming year," said Michael Valentine, vice president, Americas Sales and Support for Fortinet. "It is truly an honor to be recognized as a Best Channel Vendor, which further validates the efforts we have put into our FortiPartner(TM) program year after year. Despite a tough economy, we focused on investing in our channel program to provide partners with more than just products. We brought scalable, high-value and competitive services opportunities, and innovative technologies to our partners, helping them create unique solutions for our mutual customers."

The Best Channel Vendor award is based on a survey conducted from mid-September through October and given to the publication's VAR subscribers. The survey asks VARs to rate their partners in seven categories, including support and service offering, channel friendliness, channel program, product features, product reliability, product innovation, and adequate VAR margin. The award recognizes the strengths and commitment of a vendor's partner programs for its Channel resellers and IT integrators.

For more information on the FortiPartner program, go to <http://www.fortinet.com/partners/>.

About Business Solutions magazine

For 18 years, Business Solutions magazine has inspired executives of IT channel companies (VARs, integrators, and solutions providers) to grow their businesses by teaching them how to sell new IT products and services, penetrate thriving vertical markets, and integrate complementary technologies. Business Solutions delivers its insight through channel success stories and advice from industry analysts, vendors, and our expert technology editors.

About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

About FortiGate:

Fortinet's FortiGate systems are ASIC-accelerated security appliances that integrate core security and network functionalities including firewall, SSL and IPSec VPN, antivirus, intrusion prevention, Web filtering, antispam, application control, data loss prevention, SSL traffic inspection and WAN optimization. All FortiGate systems are kept up to date automatically by Fortinet's FortiGuard(R) Network, which helps protect against the most damaging, content-based threats from email and Web traffic such as viruses, worms, intrusions, other unwanted network traffic and more -- around the clock and around the world. Fortinet solutions have won multiple awards and are the only security products that are certified in five programs by ICSA Labs for firewall, antivirus, IPSec VPN, network IPS and antispam.

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