



Warmia-Mazury Selects Fortinet to Provide Secured Wireless Communications Throughout Its 640 Internet Access Points

Fortinet's Multi-Threat Security Solutions and Wireless Access Point Appliances Chosen for Performance, Functionality and Cost-Effectiveness

SUNNYVALE, CA -- (MARKET WIRE) -- 03/28/11 -- Fortinet® (NASDAQ: FTNT) -- a leading network security provider and worldwide leader of unified threat management (UTM) solutions -- today announced that Warmia-Mazury, one of the best known and the most popular touristic region in Poland, has selected Fortinet's complete wireless network security solution to help secure communications services for the tourists and inhabitants of the region. Warmia-Mazury will use Fortinet's FortiGate®, FortiWiFi™ and FortiAP™ appliances to help protect its 640 free public Internet access points, accessible from 290 information kiosks, 33 telecenters and 290 hotspots. The region opted for Fortinet's wireless network security solution because of its strong levels of performance, functionality and cost-effectiveness.

"As part of our new project named 'Infrastructure of the broadband and public Internet access points,' we were looking for a wireless network security solution that could be scalable and broad enough to support the communications needs of the tourists and inhabitants of the region," said Maciej Bulkowski, Director of Information Society Department in the Office of Warmia-Mazury. "After several tests and PoC (Proof of Concepts), we determined that Fortinet's unique approach to WLAN security was the best option for us."

In order to help secure its wireless network infrastructure, Warmia-Mazury opted for the deployment of one FortiGate-620B network security appliance in its main office, as well as 246 FortiGate-80C, 289 FortiWiFi-80C and 383 FortiAP-220A integrated wireless security appliances throughout its 640 access points. The FortiAP devices work in conjunction with Fortinet's FortiGate appliances, acting as the thin access-point controller, to provide a single platform that combines high-performance wireless networking with broad integrated network protection. Warmia-Mazury also purchased Fortinet's FortiManager™3000C to centrally manage its security infrastructure and the FortiAnalyzer™1000C to provide logging, analyzing, and reporting from security events happening in the various locations.

"Fortinet's wireless LAN offering has been designed to allow our customers to benefit from the same broad protection we provide for wired networks through a simplified and cost-effective management platform," said Patrice Perche, senior vice president of international sales and support at Fortinet. "We are very pleased that the Polish region of Warmia-Mazury opted for our solution, proving its key attributes in terms of performance, cost-effectiveness and scalability with the FortiGate platform being able to manage a few to several thousand access points within a wireless LAN."

About Warmia and Mazury

Warmia & Mazury is one of the most known and popular touristic destination in Poland. The area has 24 202 square km and more than 5 million tourists visit the region every year. Due to a huge number of lakes and forests the region is called the Land of Thousand Lakes. Population: 1,4 mln inhabitants, including 100 thousand representatives of ethnic minorities, which makes Warmia and Mazury the most ethnically varied region in Poland and proves that a peaceful coexistence of different ethnic communities is possible. The Warmia and Mazury Special Economic Zone, with 13 subzones, offers incentives for entrepreneurs, who can also count on the support from the local government, branch offices of the greatest banks and consulting companies.

About Fortinet (www.fortinet.com)

Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise -- from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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