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Green Mountain Access Consolidates Network Security Functionalities With Fortinet

Originally Deployed for Firewall Protection, Company Realizes the Benefits of Fortinet's Multi-Threat Appliances and Deploys Other Functionalities

SUNNYVALE, CA -- (MARKET WIRE) -- 12/06/10 -- Fortinet® (NASDAQ: FTNT) -- a leading network security provider and the worldwide leader of unified threat management (UTM) solutions -- today announced that Green Mountain Access, Vermont's full service Internet Service Provider, has deployed Fortinet FortiGate® appliances to help protect the network from multifaceted attacks. Originally selected for firewall protection, Green Mountain Access easily deployed other security functionalities such as Web content filtering, antivirus, intrusion prevention and both IPSec and SSL virtual private networks (VPN).

Working with Fortinet partner GreenPages, a national consulting and integration organization that helps clients virtualize their environments and transform their datacenter and IT operations to strategically leverage the power of cloud computing, Green Mountain Access set requirements for its new network security appliances. Included in those requirements were: 1) an appliance that delivers gigabit speeds 2) IPV6 compatibility and 3) a clean and easy to use interface. After careful consideration, Green Mountain Access deployed Fortinet appliances and in doing so, replaced multiple Juniper firewall appliances and a Websense Web content filtering solution.

FortiGate-620B appliances are deployed in active/active mode to help protect Green Mountain Access' corporate LAN. Virtual domains (VDOMs) are being used to segregate networks and are deployed for firewall protection to help protect the network infrastructure and for Internet services such as email and Website access. FortiGate-310B appliances are deployed in a secondary data center to duplicate services and protect the networks.

"Fortinet's ease-of-use is remarkable," said Adam Ring, systems engineer at Green Mountain Access. "Fortinet's interface is extremely easy to use and is far above the competition. An added benefit is that we have been able to reduce multiple point products and consolidate them into single Fortinet appliances."

"We are seeing more and more customers buying FortiGate appliances for a single functionality and then realizing the power of the FortiGate appliances' multiple functions," said Pete Brant, vice president of enterprise Sales for Fortinet. "Enterprises of all sizes can benefit from Fortinet's unified threat management approach to network security because it allows for single or multiple function deployments."

About Fortinet (www.fortinet.com)
Fortinet (NASDAQ: FTNT) is a worldwide provider of network security appliances and the market leader in unified threat management (UTM). Our products and subscription services provide broad, integrated and high-performance protection against dynamic security threats while simplifying the IT security infrastructure. Our customers include enterprises, service providers and government entities worldwide, including the majority of the 2009 Fortune Global 100. Fortinet's flagship FortiGate product delivers ASIC-accelerated performance and integrates multiple layers of security designed to help protect against application and network threats. Fortinet's broad product line goes beyond UTM to help secure the extended enterprise - from endpoints, to the perimeter and the core, including databases and applications. Fortinet is headquartered in Sunnyvale, Calif., with offices around the world.

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